



GREAT BUSINESS EXPERIENCES START HERE

South East Management Services LLP is the most reliable business management consulting firm crafting realistic strategies that give a paradigm shift to the realization of client's business objectives.



Vision

To attain the covetous position of the most efficient business management consulting firm recognized by clients the world over as the most trusted, professional and confident service provider and to continuously contribute towards enhancing their corporate value by providing ethical, impactful solutions to achieve guaranteed returns on investment.

Mission

To render high quality consulting services to its clients through best practices so as to place them at a strategic and advantageous position. To ensure the best results for our customers making their organisation sustainable, productive, profitable and efficient.















TRUST US WHEN WE SAY 'MANAGING BIG BUSINESS IS NOW CHILD'S PLAY'













Core Values

Integrity: We make no compromise in our examination and reporting of facts. We stand by our recommendations scrupulously and respect client confidentiality.

Efficiency: Our proficiency and determination to achieve goals within set deadlines brings you guaranteed return on investment. We are committed to delivering value in excess of expectations.

Sustainability: We believe responsible management requires balance between economic, environmental and social responsibility considerations. We uphold a long-term perspective and make certain our propositions impact both the present and the future.

Transparency: Decision-making processes are critical to growth and progress. We support you in developing clear rationale for decisions. As consultants, we are honest and open in all of our interactions.

Respect for people : Social impact matters. We consider implications and benefits of recommendations on your staff and we assist you in nurturing strong stakeholder engagement, which is an integral part of any successful business or enterprise.













SEMS for SME's

The team at SEMS understands the emerging issues of Small and Medium enterprises (SME's) very well and offer personalised support to them in understanding the market trends, expanding their customer base, devising best marketing strategies, fulfilling their targets and delivery schedules. SEMS also plays an important role in assisting clients to gain a competitive edge over others, putting in place effective supply chain mechanism, motivating their human resource, help establish micro R & D cell to innovate and devise new products, explore alternate funding and building overall confidence to move their businesses to the next level.





WHAT WE DO

We work with you to develop key business indicators and performance goals, enhance your business drivers and identify any potential weaknesses and risks. Together, we implement the necessary changes and business strategies required to grow your business and achieve your goals.



We serve clients at every level of their organization, in whatever capacity we can be most useful, whether as a trusted advisor to top management or as a hands-on coach for front line employees. For every engagement, we assemble a team with the most appropriate experience and expertise.

No matter what the challenge, we focus on delivering practical and enduring results, and equipping our clients to grow and lead. We partner with clients to put recommendations into practice. Our team offers clients innovative ways of adding value that focus on creativity, ingenuity, and lateral thinking solutions. Our key advantage revolves around the agility and responsiveness to clients' needs that we bring to our working relationship, so that solutions are practical and scalable to ensure we deliver on our promises.













STRATEGIC HUMAN RESOURCE MANAGEMENT

Developing rich human resources, business leaders and vibrant management team to fulfill goals and deliver targets





- Business process improvements and business re-engineering
- Diagnostic analysis and project rehabilitation
- Organisational/operational reviews
- Management reporting/budgetary control reviews
- Strategic human resource management -HR training & best practices
- Performance management
- IT & ITES Services
- Risk management assessments
- Strategic planning















WE INTEGRATE
THE RIGHT
PEOPLE,
THE RIGHT
BUSINESS
PROCESSES,
AND BEST
PRACTICES
FOR GROWTH
AND TRANSFORMATION.



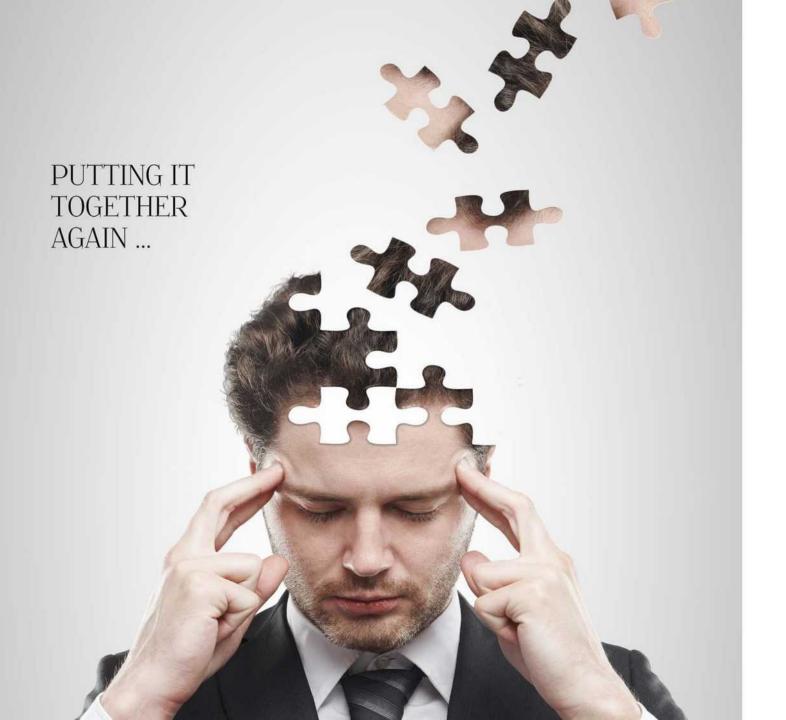














CORPORATE RESTRUCTURING

Our corporate-restructuring team works with companies facing significant functional and operational challenges, including rapidly deteriorating performance trends, excessive leverage, loss of clientele, change management, challenges of sustainability and slow growth.

TURNAROUNDS & TRANSFORMATIONS

We work on the most challenging situations, driven by a challenging market, sustaining customer base, product diversification or survival in uncertain dynamics of future. In these challenging situations we support our clients particularly SME's to push their organisations towards extraordinary results.





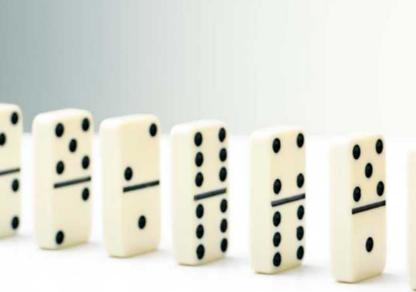






HOW WE HELP CLIENTS

Many businesses experience distressed situations, while others are moving from good to great. Regardless, each situation presents a unique set of challenges. Identifying the root causes that adversely affect performance, developing a transformation plan that offers solutions at every stage, and working alongside management as their associate to rapidly deliver value: these are all key elements that define the success of SEMS engagement.











TEAM UP WITH SEMS, TEAM UP WITH SUCCESS

The team at SEMS are leaders in their field. They understand the industry-specific challenges you face and will provide you with focused, personalized attention - and the high-quality service - you need and your business deserves.



Karimullah

The company is managed by Mr. Karimullah who shall be the 'Managing Director and CEO of the company. Mr. Karimullah has rich management experience and exposure in diverse business verticals for more than two decades and has spent significant time in managing different businesses in varied industries. His exposure to capital markets, foreign exchange risk management, sales and marketing, international business travels add value to SEMS and its clients.



Ahmed Ali

Mr. Ahmed Ali has enormous marketing, sales and business experience for over four decades in instrumentation and bio medical industry. His rich experience in India, Middle East and Swedan would benefit the company in realising its business goals.





Mohamed Hafeezulla

Founding Director and an IT expert having exposure in banking sector, he has worked in different domains and is an asset for the organization. His extensive stay overseas and wide business connections, rich working experience with overseas clients deserves him to be the Director of Overseas Business Development at SEMS.

SEMS PRINCIPAL CONSULTANTS: Alumni of IIM specialising in entrepreneurial skill development and training, strategic planning, family business consulting, international business development, business model innovations, management issues and corporate strategies. MBA's and Project Management Professionals (PMP experts) with hands on consulting experience in projects, planning and processes, new ventures, SME's and start ups. IT experts in application and infrastructure development and management and also Performance Management Professionals.



PLAN

IDEA

FEEL THE COMFORT OF REWARDING AND ENRICHING BUSINESS EXPERIENCE WITH SEMS



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